

coverage. We navigate through all the options to find our clients savings. As independent insurance advisers, we work for our customers and deliver an unprecedented insurance experience. We research more coverage and price options than any other company in the market and are able to discover the best protection and value for your needs. Visit us at Navsav.com for more information.



USA, February 13,2025

NavSav Insurance Welcomes Bates Insurance Group to Its Expanding Family of Agencies Across North America

February 13, 2025 – In a strategic move towards its continued expansion, NavSav Insurance, announces the addition of Bates Insurance Group in Eustis, FL to its growing list of agencies adding to its presence across North America.

NavSav Insurance has carved a niche for itself in the competitive insurance landscape, recently achieving an extraordinary milestone of a half-billion in premium. This achievement not only underscores the company's robust growth strategy but also highlights the bright future that awaits.

“The addition of Bates Insurance Group into the NavSav family represents our continued growth. We are thrilled to welcome their exceptional team into our fold, as we believe their expertise will significantly contribute to our collective success,” remarked Brent Walters, CEO of NavSav Insurance.

Under the leadership of CEO Brent Walters, NavSav's trajectory has been nothing short of impressive. The company has soared to new heights, recently advancing 10 places to rank #54 in the Insurance Journal's top 100 Insurance Agencies in North America – a remarkable ascent from its debut position at #99 in 2020. Such a leap is a testament to the relentless pursuit of excellence and innovation at NavSav Insurance.

The company has consistently been acknowledged for its commitment to fostering a positive and inclusive work environment. For the second consecutive year, NavSav Insurance has been recognized by Great Place to Work and has also been celebrated as the best place for working parents. These accolades reflect the company's dedication to creating a nurturing and supportive workplace, emphasizing the well-being and growth of its employees.

As NavSav Insurance embarks on this new chapter with Bates Insurance Group, CEO Brent Walters expresses unwavering optimism, stating, “This is just the beginning for NavSav. The future is promising, and we are ready to soar even higher with Bates Insurance Group. Additions of agency’s like Bates Insurance Group reinforces NavSav’s commitment to excellence, innovation, and community.

###

NAVSAV INSURANCE is a family of independent insurance agencies shaking up the insurance industry by saying goodbye to limited products and providing customers high-quality, affordable alternatives from higher rates. We are an innovative company built by industry leaders with decades of experience and success on both sides of the business. At NavSav, we believe everyone has the right to be valued, supported, and part of a collaborative environment. We provide our agents and their clients with options to fit their personalized needs. We’ve partnered with over 150+ carriers to ensure remarkable service and coverage. We navigate through all the options to find our clients savings. As independent insurance advisers, we work for our customers and deliver an unprecedented insurance experience. We research more coverage and price options than any other company in the market and are able to discover the best protection and value for your needs. Visit us at [Navsav.com](https://navsav.com) for more information.



USA, February 13, 2025

NavSav Insurance Appoints Shila Rose as New Midwest Market Area Leader

February 13, 2025 – NavSav Insurance, one of the fastest-growing independent insurance agencies in North America, is excited to announce the appointment of Shila Rose as the new Market Area Leader (MAL) for the Midwest Cluster. Shila will provide leadership and strategic direction to support the growth and success of NavSav’s Midwest cluster of agencies.

With over 20 years of experience in the insurance industry, Shila brings a wealth of expertise across retail and wholesale markets, commercial and personal lines, and both sales and operations. Starting her career as an endorsement processor, she has since worked in various leadership roles and holds multiple insurance licenses, including life insurance.

“We are thrilled to have Shila join NavSav in a leadership capacity,” said Brent Walters, CEO of NavSav Insurance. “Hiring leaders like Shila highlights our vision to build a strong, supportive culture and ensure that our agencies have the guidance and tools to be successful. Her diverse background and passion for leadership will be invaluable as we continue to grow and innovate in the insurance industry.”